

20 October 1964

*Send a copy to
Bill if he
didn't get
one*

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As a result of our negotiations of October 14th and 15th it has been agreed that we will increase our profit percentage from [redacted] on labor for Contracts CA-20 and FT-21 for the period July 1, 1964 through December 27, 1964.

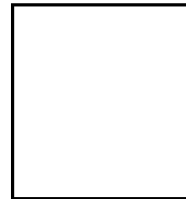
Our pricing formula on all other contracts remains as previously established. We further agreed that this is on a non-precedent basis and will be subject to further negotiations for subsequent periods.

We have reviewed the overhead rates proposed by you for the period July 1, 1964 through December 27, 1964, and agree that they are acceptable. We shall, therefore, use the following rates for this period.

Engineering Overhead

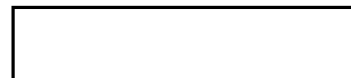
Factory Overhead

G & A



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Yours truly,



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